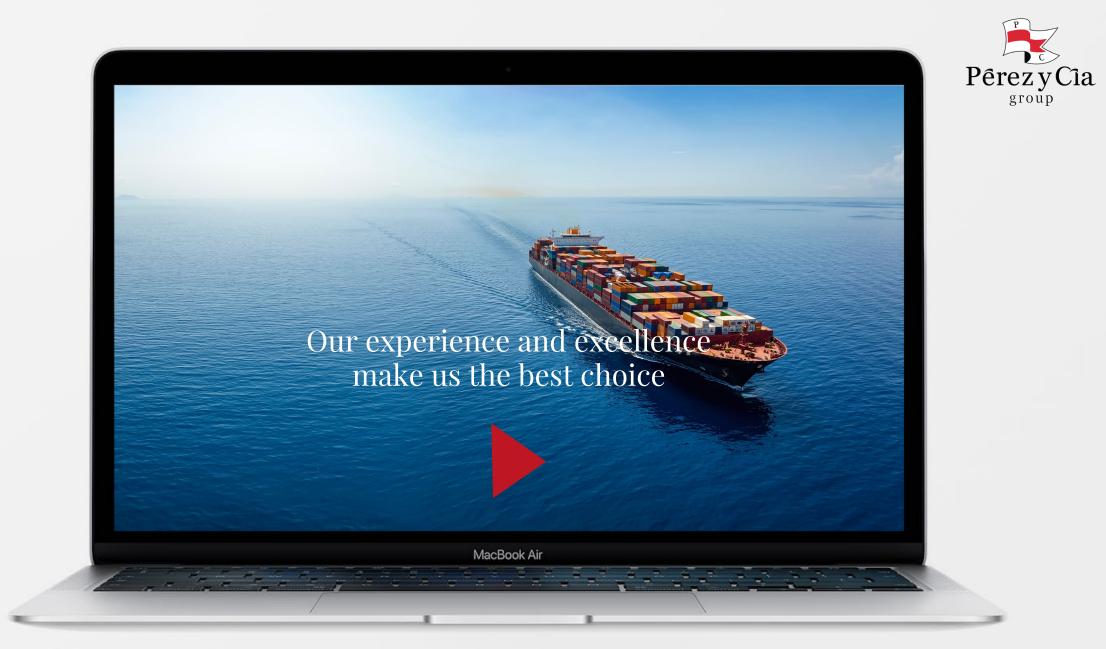




A leading company offering a global shipping agency service since 1853

www.perezyciagroup.com





WHO WE ARE

Pérez y Cía. Group has led the maritime and logistics sector since its founding in **1853** by the great grandfather of present Pérez y Cía. Shareholders and top Group Management.

We provide **global support services to the shipping and logistics sectors**, and we do this with professionalism, efficiency and respect for the environment at all levels of the supply chain.

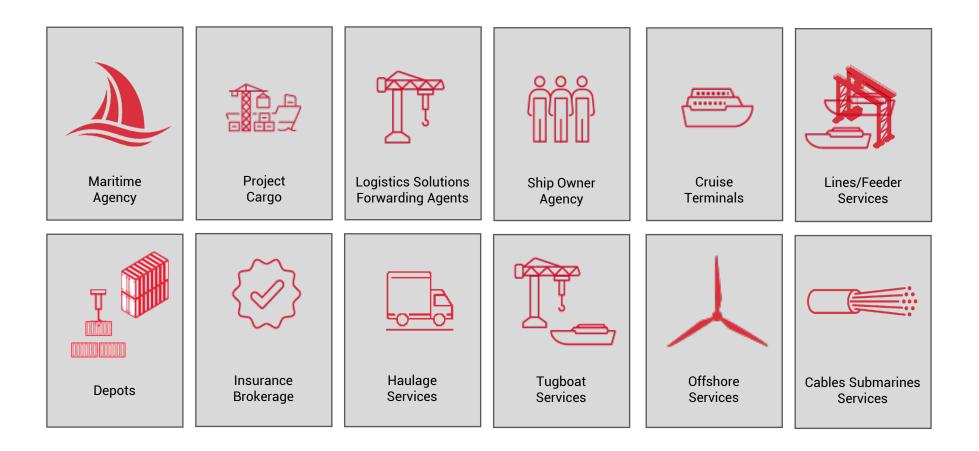
Pérez y Cía., is the most important Maritime Agency in the entire Iberian Peninsula (Spain and Portugal), covering the main peninsular ports, the Canary Islands and the Balearic Islands and recently extended to Morocco. Also, reflecting on our international vocation since 1979, we started our expansion through America, having today one of the largest networks in The Caribbean, Central and South America and with presence in China.

Our headquarters are located in Madrid and Panama and are supported by more than 45 own offices and strategically distributed throughout Spain, Portugal, Morocco, the Caribbean, Central America, South America and China. In this way we can plan and offer the best solutions.





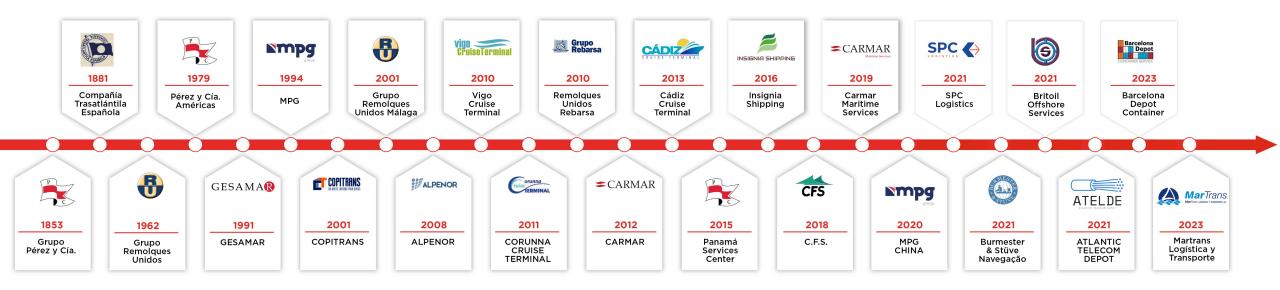
WHAT WE DO







A LONG JOURNEY

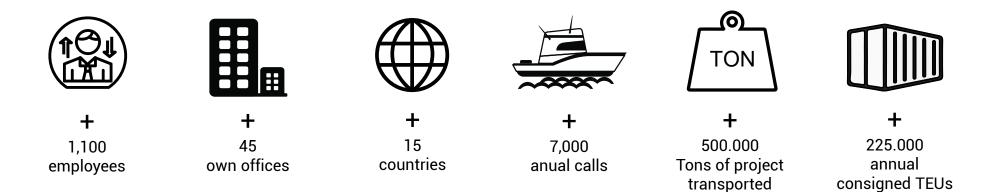






PÉREZ Y CÍA. GROUP IN NUMBERS

The company, present in more than **15 countries** and structured in **12 business areas**, **has over 1,100 specialized professionals** to guarantee the success of our clients' necessities.















Shipping Agency



Pérez y Cía., is the most important Maritime Agency in the entire Iberian Peninsula (Spain and Portugal), covering the main peninsular ports, the Canary Islands and the Balearic Islands and recently extended to Morocco. Also, reflecting on our international vocation since 1979, we started our expansion through America, having today one of the largest networks in The Caribbean, Central and South America and with presence in China.

Our headquarters are located in Madrid and Panama and are supported by more than 45 own offices and strategically distributed throughout Spain, Portugal, Morocco, the Caribbean, Central America, South America and China.

We provide global support services to the shipping and logistics sectors based on an ethos of professionalism, efficiency and respect for the environment throughout the supply chain. Know more

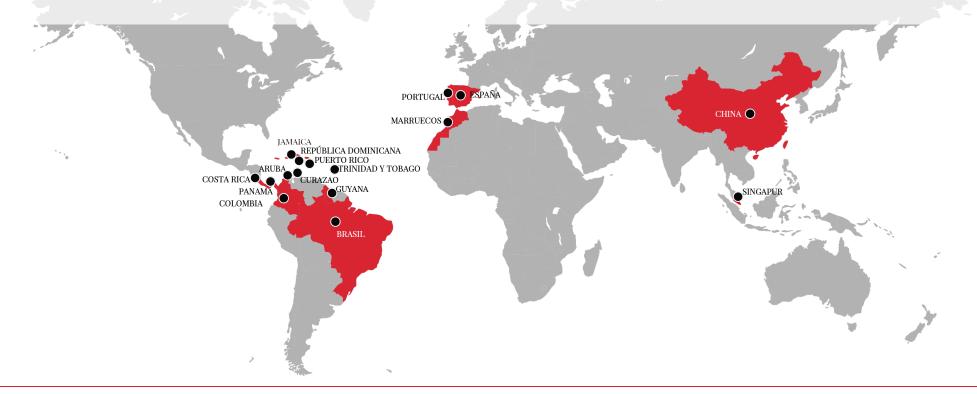




A GLOBAL SOLUTION PÉREZ Y CÍA. GROUP

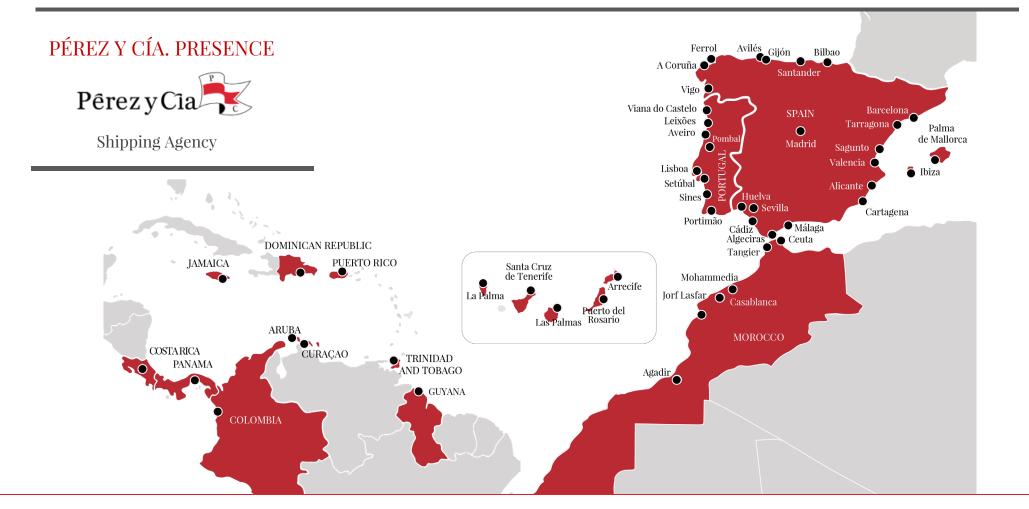
OUR PRESENCE

We operate with more than **45 own offices** strategically distributed throughout **Spain, Portugal, Morocco, China, Singapour and Soth and Central America**.





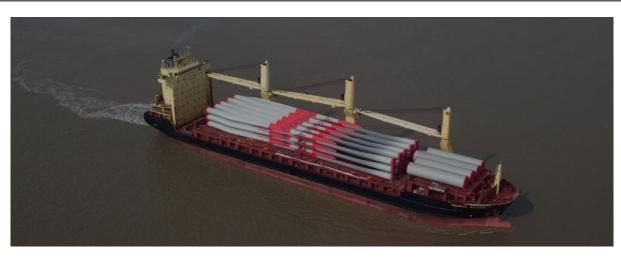












At Perez y Cía. Project Cargo we are passionate about our work: the transport of oversized cargo for the aeronautical industry, offshore, construction, oil & gas, renewables, etc.

Our clients' challenges become our own. We offer innovative solutions which are **technologically efficient and respectful towards the** environment.

Perez y Cía. has achieved excellency in project cargo as a result of over a century's experience in the development of all types of integrated logistics solutions. Our clients' success is of main importance and is achieved by keeping the highest standards of transparency and professional services. Know more









MPG is the **freight forwarding and logistics international division** of the Group, created over 25 years ago. We provide integrated logistics solutions through an infrastructure of global coverage.

We have offices located in **Spain**, **Portugal**, **China**, **Brazil and the Caribbean**, as well as a network of agents worldwide. Our logistics services include sea, air, land and multimodal transportation as well as industrial projects, bulk cargo and the transportation of isotanks and refrigerated equipment. We also offer customs services with our own brokers, working as an Authorized Economic Operator ("AEO").

The excellency of our service builds on three basic pillars; customer loyalty and commitment to our suppliers, our team's motivation and efficiency as a guiding principle.

Know more









At **Insignia Shipping** we offer direct communication with ship-owners. We act as **exclusive agents to the ship-owners** so that you can communicate clearly, simply and truthfully, **without intermediaries**.

Our corporation is embodied by a team of experts that ground their decisions on their values and **know-how**, who trust their execution and always pursue the best outcome for the client.

With the business philosophy of «win-win» cooperation and common development in mind, **Insignia Shipping** deals with shipowners, which allows us to provide the best possible service for all parties involved. <u>Know more</u>









Carmar Logistic Solutions is a company specialized in full and part load transportation from the Iberian Peninsula to **the Canary and Balearic archipelagos**.

We have our own network owning **15 warehouses** and more than 135 vehicles (trucks and semi-trailers) in the peninsula and the islands. The basic service offered is **door-to-door delivery**, however, our services cover the entire logistics field: warehousing, distribution, transportation, reverse logistics... All our operations are fully traceable and can be reviewed by the client through the web in real time.

Know more









Services provided by CARMAR Maritime Services include: provision supply for ships docked at port, gear and technical supply, dutyfree products and management of the logistics chain of spare parts for ships docked on Spanish ports.

Carmar Maritime Services is present and operating in the following locations: **Madrid, Algeciras, Vigo, Ferrol, Coruña, Gijón, Las Palmas de Gran Canaria and Tenerife.**

We have a portfolio comprising over 100 clients and an extense group of professionals working 24/7/365 around the clock. <u>Know more</u>







Inland Transport Services



Copitrans continues to stand out in the land transportation sector due to the **quality of its services**, its personalized customer care and its significant fleet of trucks and semi-trailers.

We offer services throughout Spain and Europe, from our bases in the main Spanish ports of the Mediterranean, as well as in Madrid. We want to make transport management easy and that our clients have a single trusted interlocutor for any load from Algeciras, Barcelona, Madrid and Valencia, to any destination. Our clients entrust us with more than 40,000 transports per year.

Our goal is excellence, and we achieve it by attending to our clients' needs and adapting our work to suit them. We own a wide range of semi-trailers to accommodate any container size and merchandise. We are experts in temperature-controlled loads and ADR cargo, including explosives.

Know more







GESAMAR correduría de seguros

Insurance brokerage

Due to the experience obtained working with the companies of Pérez y Cía. Group, **Gesamar** is positioned as an **insurance brokerage specialized in maritime, transport and personal liability insurance**, both maritime and regular, as well as other insurance for companies and individuals.

Since our founding in 1991, we work hand in hand with the main market insurance companies, studying our client's necessities to provide the most favorable economical and coverage conditions. Know more





CFS

Feeder Services



Caribbean Feeder Services was created in 1999 to act as a neutral operator, providing service to the smaller ports in the Caribbean region.

The concept is simple:

- Neutral port connections for main shipping lines
- Slots in CFS ships in FIOS terms
- No ownership of containers

In October 2018 Perez y Cía. Group acquired **CFS** as part of its international expansion strategy for its integration with its network of Caribbean agencies. Since then, the company continues to support the region's development through its logistics service. <u>Know more</u>







Cruise Terminals



Over a decade of experience and our client's trust have made us the cruise terminal group with greater international recognition. Our values define us: security, quality and personalized customer support.

Situated amongst some of the most strategic Spanish ports, our terminals in Vigo, Coruña and Cadiz have become, in the past few years, reference terminals for cruises all around the world.

The most influential shipping companies, with over 400 annual stopovers, support and praise our work, being the 750.000 passengers our motivation to keep improving day after day.

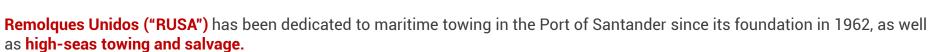
Additionally, we provide services for cruise passengers in the ports of **Palma de Mallorca, Las Palmas de Gran Canaria and Tarragona,** with a range of solutions suited to our clients' most demanding requirements. <u>Know more</u>





Tugboat Services





RUSA has operated more than thirty tug-boats as owner and as a vessel operator, currently having an extense and modern fleet of port and height tugs.

RUSA business group has the license to operate the port towing service in **Santander and Málaga** and is also the main shareholder involved in the **management of the Barcelona Towing company**. Know more





9

Britoil Offshore Services

Offshore Services



Britoil Offshore Services, based in Singapore, is a leading global provider of marine transportation and anchor handling vessels, primarily focused on executing complex offshore oil and gas projects worldwide.

At the end of 2023, **Britoil Offshore Services becomes a top 10 global OSV company** after a significant acquisition that adds 30 offshore vessels from the Dutch operator Vroon to its fleet.

Currently, its fleet is formed by fifty-seven vessels: **forty-two AHT** (Anchor Handling Tugs) and **AHTs** (Anchor Handling Tug Supply Vessels) and **fifteen PSV** (Platform Support and Supply Vessels).

Britoil was founded in 1988 and during these thirty years has built a reputation as a best in class owner and operator working for the very best offshore companies. Know more









At the end of 2021, **ATELDE** (Atlantic Telecom Depot, S.L.) is born, a company whose purpose is to provide storage and logistics services to owners, manufacturers and maintenance consortiums of submarine fiber optic cables.

Our goal is to provide a **best-in-class service** to all customers, adapting to their needs and technical requirements in terms of storage, maintenance and logistics management of their cable spare parts. At **ATELDE** we have our own infrastructure located in a free zone in the south of Iberia with a key geostrategic position to cover different geographical areas.

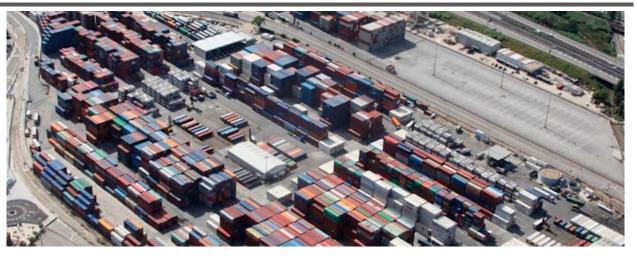
The ATELDE team has an extensive experience, both in the deployment and maintenance of submarine cable systems, and in port logistics management for efficient management of logistics related to the loading and unloading of cable spare parts.







DEPOT CONTAINER SERVICES



The Group acquires 100% of Barcelona Container Depot Service, S.L. at the end of 2023, further solidifying its presence in the Port of Barcelona.

BCDS, a well-established company in container management in the Port of Barcelona and its surroundings, has evolved for over three decades through mergers and acquisitions. The company has thrived thanks to its dedicated team and its **focus on Reefer, Dry Container, and IsoTank container management,** accumulating over 30 years of experience in the industry.

The merged company offers a wide range of services, including container storage and repair, as well as IsoTank cleaning.

With over 200 employees, a concession of 155,000 m2 in the Port of Barcelona, and a throughput volume of 435,000 TEUs, the Group consolidates its position as a key player in the port market. Additionally, it operates in five IsoTank washing stations strategically located in Tarragona, Martorell, Seseña, Mérida, and Murcia.

Know more









Martrans Logística y Transporte S.L, founded in 1997 in Valencia, stands out as a company specializing in logistics and transportation services for export and import trade. With offices near the port, we offer customs and post-customs services, national and international maritime and air transport, focusing particularly on the active business community of the Valencia region. With a small yet highly qualified structure, Martrans collaborates with national and international transport companies, providing optimal solutions to importers and

At Martrans, we operate with transparency by offering customers a single price for the agreed-upon set of services, avoiding confusing quotations. **Our philosophy centers around service quality, adapting features and schedules to each customer's needs.** We are distinguished by our reliability and solidity, recognized as a trustworthy cornerstone for clients and collaborators. Our specialized team ensures comprehensive management of logistics and customs procedures, guaranteeing the smooth arrival of goods at their destination, with emphasis on speed and excellence in service from start to finish.

Know more





MISSION AND CORPORATE RESPONSABILITY

Providing global support services in the shipping and Logistics industries in a professional, **efficient and environmentally friendly way,** while covering the entire supply chain.

Environmental and social responsibilities are growing concern for companies, stakeholders and consumers.

Our company embraces this vision and proactively promotes public interest by encouraging community growth and development and upholding a strict code of conduct and business ethics.







OUR COMMITMENT

- 1 Our Company has been awarded with the Quality Assurance Certificate ISO 9001:2008 by Bureau Veritas
- 2 ISO 14001:2004 Environmental Management System
- **3** UNE 19601:2017 Management System for Criminal Compliance and ISO 37001 Antibribery
- **4** Authorized Economic Operator
- **5** BIMCO Member, FONASBA and Multiport the Global Ships Agent Association Member
- 6 ISO 37301 Compliance Management System
- **7** United Nations Global Compact





Official Partner of the Spain SailGP Team



